***Note-taking***

***Title: How to have a good discussion with people who disagree？***

***Topic: Discussion, Stereotypes, Respect, Relationship, First impression***

***Speaker: Wang Tianxi (from School of Life Science)***

***Information you’ve got from the talk (in phrases or sentences):***

1. ***TED talk addressed by Eve Pearlman.***
2. ***Be a genuine and sincere discussant, and have respect for the other.***
3. ***Get rid of stereotypes and think about others’ argument objectively.***
4. ***The good relationship between Einstein and Bohr is canonical, in comparison to the awful relationship between Trump and Biden.***
5. ***primacy effect (Proved by A.S.Lochin, an American psychologist)（first impression is vital）***
6. ***Lochins’ experiment(1957)***
7. ***Don’t fear to lose face to admit you are wrong.***

***Questions (at least 2) to the speaker:***

***1.How can we get rid of first impression?***

***2.How can you handle with people with deep stereotypes?***

***3.Different countries and cultures have different customs. If other people thinking you are in stereotypes, how can you tackle it?***

***Your Comments (optional)***

***The human brain is wired to stereotype. It is a tactic for survival. For example, if we see a bear, our stereotypes about bears come from what it looks like and how it sounds, both of which are pretty fatal. So if we see a real bear, we automatically assume it is dangerous and hostile to us, and we know we need to get away.***

***But,obviously the issue nowadays is social, however. We stereotype people as Muslim, Black, Homosexual, etc. Then we associate these people with a rather shallow understanding of them, based on trends that may or may not even exist, but which we observe nonetheless. So we assign certain behaviors, ways of thinking, traits, etc, just based on what we think we know.***

***In that social stereotypes may be hazardous, my first answer to not stereotyping is to do actual research to find out the whole, factual truth about a given demographic, actually engage with those people, and get into first hand experiences with them. The only way not to stereotype is to actually know, rather than thinking you know.***

***Furthermore, stereotypes survive because people with correct information don't share. When a friend says something that you believe is based on a bigoted point of view, call him out. Say that's not okay. That is not good behavior or no longer socially acceptable behavior. This is also a sound way that a stereotype dies.***

***Last but not least，from the whole social perspective, we should encourage educating people with negative stereotypes with knowledge and give them more chances to mingle with the people who they have stereotypes on. So that they can know their stereotypes are wrong. People who have hate for another community don't need punishment to learn their hate is wrong. If you punish a white supremacist who hasn't done anything but said racially hateful words, beating him and punishing him, at best will repress his hate, but not solve. He'll learn to keep the hate within him and not express it next time. That's not victory. What is victory is solving the hate. To solve it, we have to make him mingle with the people he hates and educate him.***

***These are my way to break social stereotypes.***